



ACTIVITY AGREEMENT NO. 164/08/2017 BETWEEN THE AFRICAN CAPACITY BUILDING FOUNDATION (ACBF) AND THE NATIONAL INSTITUTE FOR LEGISLATIVE STUDIES (NILS) REGARDING PROVISION OF SUPPORT TO THE BOARD OF ECONOMIC ADVISORS IN THE OFFICE OF THE VICE PRESIDENT OF NIGERIA. & STUDY ON AFRICAN GROWTH AND OPPORTUNITIES ACT (AGOA) IN NIGERIA

REQUEST FOR EXPRESSION OF INTEREST TO UNDERTAKE RESEARCH AIMED AT DEVELOPING AN AGOA COUNTRY STRATEGY FOR NIGERIA

EOI: NO: AA164/08/2017/AGOA STUDY NIGERIA

1. INTRODUCTION:

The African Capacity Building Foundation ACBF, through its technical partner, the National Institute for Legislative Studies of the National Assembly of Nigeria, seeks to recruit a Consultant to undertake research aimed at developing an AGOA country strategy for Nigeria. The key objective is to provide recommendation on the comparative advantage of Nigeria and the specific products to be promoted for the country to extensively benefit from AGOA.

2. TERMS OF REFERENCE FOR THE STUDY ON AGOA COUNTRY STRATEGY FOR NIGERIA

2.1 Background

The African Capacity Building Foundation (ACBF) was established in 1991 as an outcome of partnership between World Bank, United Nations Development Programme, African Development Bank, African Governments, and bilateral partners to tackle Africa's capacity deficits and invest in strengthening local human and institutional capacity.

While the capacity to implement the policies and development plans remains an issue across the continent, significant strides have been made by various partners on capacity building, with the Africa Capacity Reports¹ showing most countries attaining medium level capacity especially with regard to policy formulation and analysis.

Through its interventions in the past 26 years, ACBF has been able to contribute to the development of Africa's public-sector capacities by investing in countries' intellectual

¹ ACBF. (2017). *Africa Capacity Report: Building Capacity in Science, Technology and Innovation for Africa's Transformation*. ACBF: Harare.



infrastructure through the think tanks, the training institutions, and other types of capacity development initiatives. ACBF has also invested in supporting non-state actors like civil society and private sector organizations for their effective engagement in policy and development plans. Moreover, ACBF has complemented these investments by developing an explicit knowledge management function, which includes the production and dissemination of fit-for-purpose knowledge products and services.

It is in the same vein that ACBF is working with the Office of the Vice-President of Nigeria to support the country's efforts to diversify its economy and tap in the potentialities offered in terms of trade, trade finance, and intra-African trade. The key objective is to strengthen the policy framework, build the required capacities and produce strategic knowledge product on issues related to trade aimed at supporting the country's diversification process.

2.2 Context

The relatively satisfactory economic performance of African countries, the discovery of various natural resources, and the relative political stability have elicited interest of many countries in the world ranging from United States, European Union, China, Russia, India, Japan, and Brazil among others. The establishment of multilateral frameworks with Africa has become a major feature in international relations among major economic powers and various regional economic communities as they strive to deepen their economic cooperation and address the challenges faced in a globalized world. Multilateral arrangements are becoming important means for addressing development issues including trade, investment, infrastructure, science and technology, peace and security, agriculture, health, capacity building, information and communication technology. Some of the multilateral frameworks between Africa and other major powers and/or regional economic blocs include the Forum on China-Africa Cooperation (FOCAC), India-Africa Forum, Tokyo International Conference on African Development (TICAD), EU-Africa summit and Arab-Africa Summit.

The United States which has thus far been considered slow in responding to trade and investment opportunities emerging in Africa has attempted to correct this state of affairs which is a contrast to the level of engagement Africa has with China, and the European Union, *inter alia*. It is against this backdrop that the United States has established the African Growth and Opportunity Act (AGOA) during the Clinton administration. AGOA is a trade preference program that seeks to improve U.S. - African trade and investment by providing duty free entry into the United States. Eligible African countries are to take advantage of a list of 6,999 products. The purpose of the initiative is to extend preferential access for imports for eligible Sub-Saharan economies that can be sent to the U.S. duty-free.

Nigeria was ranked as the first of top five beneficiaries of AGOA.² Under the AGOA, which provides duty free entry into the US for almost all African products, oil accounts for 90% of Nigeria's exports to the US under AGOA. The US is Nigeria's largest trading partner; and Nigeria is the sixth largest supplier of oil to the US. Nigeria's oil is very attractive to the US because of its high quality and the proximity of Nigeria to the US. Nigeria is the US 35th largest goods trading partner worldwide with US\$18.2 billion in total traded goods in 2013 and the largest in West Africa.

The privileged economic ties with the US notwithstanding, Nigeria is still facing the major challenge of economic development and shared prosperity. Moreover, despite its "seemingly unlimited" oil wealth, the country continues to house many poor people. Nigeria recorded an impressive US\$52 billion in oil revenues for 2011 but is uncharacteristically ranked 156 out of 187 countries on the human development index.³ An estimated 70% of Nigerians live below the poverty line. In the area of trade, the country is largely dependent on oil exports, with very little diversification. For instance, under AGOA, which offers opportunity for beneficiary countries to export over 6,000 products to the US, 90% of Nigeria's export under the trade promotion initiative is in oil. Relations with the US have not yielded the expected impact, though there are immense opportunities for economic development and shared prosperity.

It is therefore important to look at ways and means to support Nigeria get the best out of AGOA, namely through building the required human and institutional capacities around trade diversification. The Office of the Vice-President has undertaken the initiative to support the process of strengthening the capacities and is being supported by ACBF. Key areas include (1) human capacity building via targeted training on trade and related issues; and (2) the production of knowledge product to ensure that the country has an up-to-date country Strategy to better tap into the AGOA.

It is against this background that ACBF seeks to recruit a Consultant to undertake research aimed at developing an AGOA country strategy for Nigeria. The key objective is to provide recommendation on the comparative advantage of Nigeria and the specific products to be promoted for the country to extensively benefit from AGOA.

2.3 Purpose of the consultancy

The Consultant will produce informed and high-quality AGOA Strategy Paper, including technical analysis on the specific products where Nigeria has a comparative advantage.

² AGOA Fact Sheet (2010). Available at: <http://www.ustr.gov/sites/default/files/AGOA%20Fact%20Sheet%202010.pdf> [Accessed on July 3, 2017].

³ Ploch, L. (2013). *Nigeria: Current Issues and U.S. Policy*. Congressional Research Service



2.4 Scope of services/tasks and expected deliverables

Scope of services

- Review and analysis of the literature and available evaluation reports;
- Collect primary and secondary data;
- Analyze the data and findings;
- Draft a report based on the review and analysis of data;
- Submit draft Report to ACBF for consideration and review;
- Revise the report based on the reviewers' feedback; and
- Submit a finalized draft to ACBF.

Tasks

The main tasks under this assignment are the following:

- Thorough review and analysis of the literature available evaluation reports;
- Analysis of the data collected from the survey of key informants;
- Drafting of the report;
- Integration of comments from reviewers;
- Submission of refined finalized report; and
- Potential participation in a validation/launch workshop.

Expected deliverables

The expected outputs from the assigned task are the following:

- An inception report detailing the understanding of the assignment and the methodology/approach (within a week of signing contract);
- A professionally written draft Report of between 10,000 and 12,000 words in length – including tables, figures, maps, footnotes, appendices, and references; and
- A final Report of similar length revised in line with the reviewers' feedback and suggestions.

2.5 Qualifications and experience requirements

The following qualifications are required:

- At least a Masters' degree in Economics, Social/Political Sciences, or any development related discipline;
- At least 10 years of experience in international development, with an extensive experience in Nigeria;

- Experience in drafting strategies or writing high quality reports as illustrated by publications in books, reports and journals; and
- Good understanding of AGOA as illustrated by publications.

2.6 Reporting requirements and time schedule for deliverables

Format, frequency, and contents of report

The Consultant will produce a report of between 10,000 and 12,000 words in length. A final version will also be submitted based on comments and suggestions made by ACBF.

Number of copies, and requirements for electronic submission

The Consultant will finalize and deliver the Report (i.e. the draft and final Report) in an electronic format, as a Microsoft Word document.

Dates of submission

The revised final manuscripts should be submitted to the ACBF no later than **30th June, 2018**.

Reporting line

The Consultant will report to Dr. Thomas Munthali (Director, Knowledge and Learning Department, ACBF). The consultant will also interact with the Manager of Operations Department for West and Central Africa and Senior Knowledge Management Experts as may be necessary.

2.7 Consultancy duration

The duration of this assignment is forty (30) working days over three months (with an expected start date on May 1, 2018 throughout July 30, 2018).

2.8 Client's input

Services, facilities and property to be made available to the consultants by the client:

- ACBF virtual and physical libraries;
- Various Africa Capacity Reports; and
- other documents requested by consultant.

Professional and support counterpart personnel to be assigned by the Client to the Consultant

- The Consultant will closely work with the ACBF Knowledge and Learning and Operations Departments, especially Knowledge Management Experts and Program Officers at ACBF.

2.9 Location and working arrangements

This assignment is a home-based consultancy. The Consultant will be given access to relevant information necessary for the execution of the tasks under this assignment.

The Consultant will be responsible for providing her/his own working station (i.e. laptop, internet, phone, scanner/printer, etc.) and have access to reliable internet connection.

2.10 Payment terms and modality

The ACBF shall pay an all-inclusive fee due to the Consultant is **USD 20,000.00 (Twenty thousand United States Dollars)**. The fee shall be payable as follows:

- 10% upon signing of a Consultancy Agreement between the ACBF and the Beneficiary for the assignment ;
- 40% upon submission of the Report to the satisfaction of ACBF; and
- 50% upon submission of Report to the satisfaction of ACBF.

All payments will be made upon the satisfactory delivery of outputs and acceptance and confirmation of such by the reporting line.

2.11 Reimbursable

This is a home based assignment with no travel scheduled. However, in the event that the assignment involves travel outside of the country of work, ACBF shall pay the cost of accommodation and air tickets in accordance with its travel policy. Per diem shall also be covered by ACBF in accordance with its policies.

2.12 Intellectual property

ACBF shall, solely and exclusively, own all rights in and to any work created in connection with this contract. The consultant shall not be allowed to post or publish (electronically or in print) any related information without the explicit consent of ACBF.

3.0 METHOD OF APPLICATION/ TIMELINE FOR SUBMISSION OF APPLICATION

Interested applicants must submit application with the elements below:

- Motivation Letter
- Resume, including the list of relevant publications

3.1 All applications should be addressed to the Director General National Institute for Legislative Studies, National Assembly through the Assistant Manager Admin (DG's Office) and sent via email moshood.olalere@nils.gov.ng or misbaudeenolalere@yahoo.com no later than **24th April, 2018**